

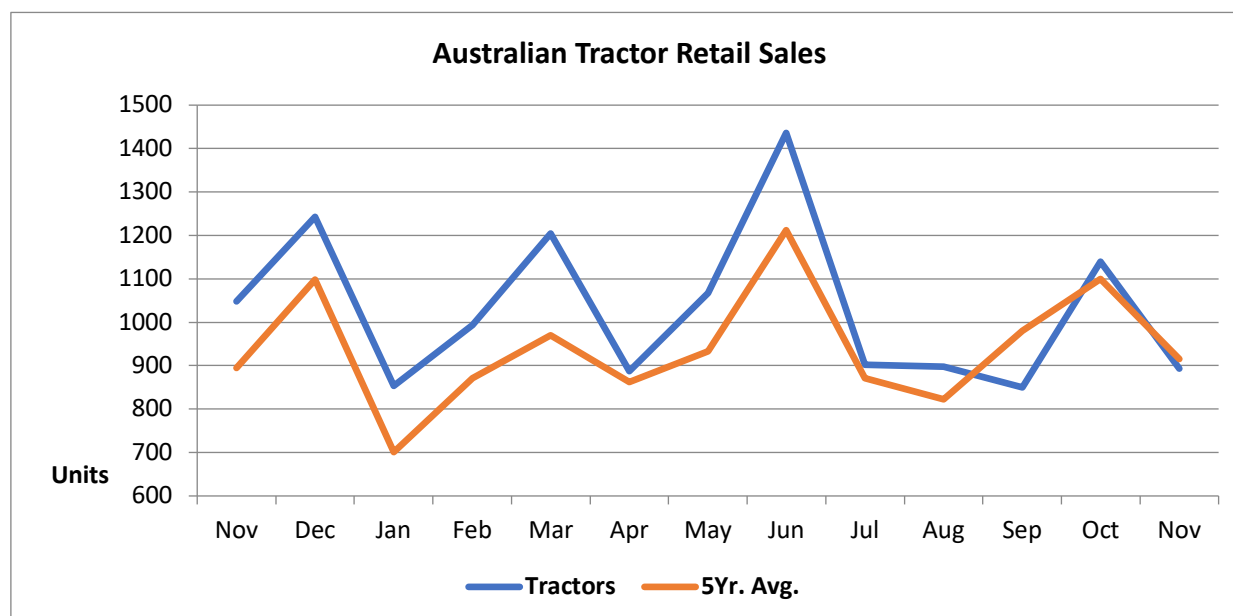
# MONTHLY FLASH REPORT

Tractor and Machinery Association  
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November  
2018

|              | November   |               |              | YTD – November |              |               |
|--------------|------------|---------------|--------------|----------------|--------------|---------------|
| Tractors     | 2018       | % Change      | 2017         | 2018           | % Change     | 2017          |
| 0-40 Hp      | 235        | -21.7%        | 300          | 2,454          | -8.5%        | 2,681         |
| 40-100 Hp    | 290        | -21.6%        | 370          | 3,636          | -5.0%        | 3,827         |
| 100-200 Hp   | 266        | -2.6%         | 273          | 3,538          | 6.6%         | 3,318         |
| 200 Plus Hp  | 103        | -1.9%         | 105          | 1,498          | -6.8%        | 1,607         |
| <b>TOTAL</b> | <b>894</b> | <b>-14.7%</b> | <b>1,048</b> | <b>11,126</b>  | <b>-2.7%</b> | <b>11,433</b> |

|                    |     |        |       |       |        |       |
|--------------------|-----|--------|-------|-------|--------|-------|
| Combine Harvesters | 79  | 0.0%   | 79    | 644   | -22.7% | 833   |
| Balers             | 158 | 53.4%  | 103   | 764   | 19.4%  | 640   |
| Out Front Mowers   | 884 | -16.4% | 1,057 | 6,487 | -13.9% | 7,533 |



The information contained in this report is subject to revisions when final data becomes available. This information represents retail sales made in all states and territories of Australia; it contains information from most, but not all, machinery manufacturers and distributors. Direct comparisons of monthly data should be done with extreme caution due to the seasonal nature of the industry.