

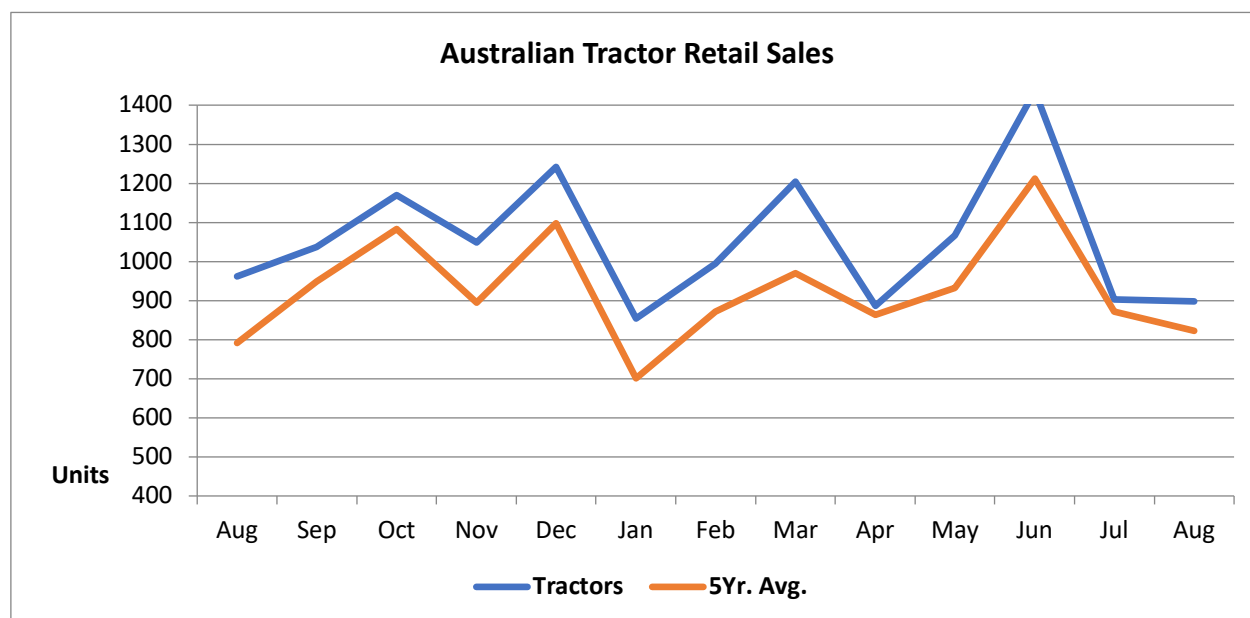
MONTHLY FLASH REPORT

Tractor and Machinery Association
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August 2018

| | August | | | YTD – August | | |
|--------------|------------|--------------|------------|--------------|-------------|--------------|
| Tractors | 2018 | % Change | 2017 | 2018 | % Change | 2017 |
| 0-40 Hp | 184 | -17.5% | 223 | 1,800 | -4.5% | 1,884 |
| 40-100 Hp | 323 | -8.0% | 351 | 2,723 | 1.2% | 2,691 |
| 100-200 Hp | 297 | 3.8% | 286 | 2,585 | 9.6% | 2,359 |
| 200 Plus Hp | 94 | -7.8% | 102 | 1,135 | -8.8% | 1,245 |
| TOTAL | 898 | -6.7% | 962 | 8,243 | 0.8% | 8,179 |

| | | | | | | |
|--------------------|-----|--------|-----|-------|--------|-------|
| Combine Harvesters | 43 | -15.7% | 51 | 169 | 3.7% | 163 |
| Balers | 46 | -4.2% | 48 | 188 | 12.6% | 167 |
| Out Front Mowers | 335 | -16.0% | 399 | 4,518 | -10.6% | 5,051 |



The information contained in this report is subject to revisions when final data becomes available. This information represents retail sales made in all states and territories of Australia; it contains information from most, but not all, machinery manufacturers and distributors. Direct comparisons of monthly data should be done with extreme caution due to the seasonal nature of the industry.