

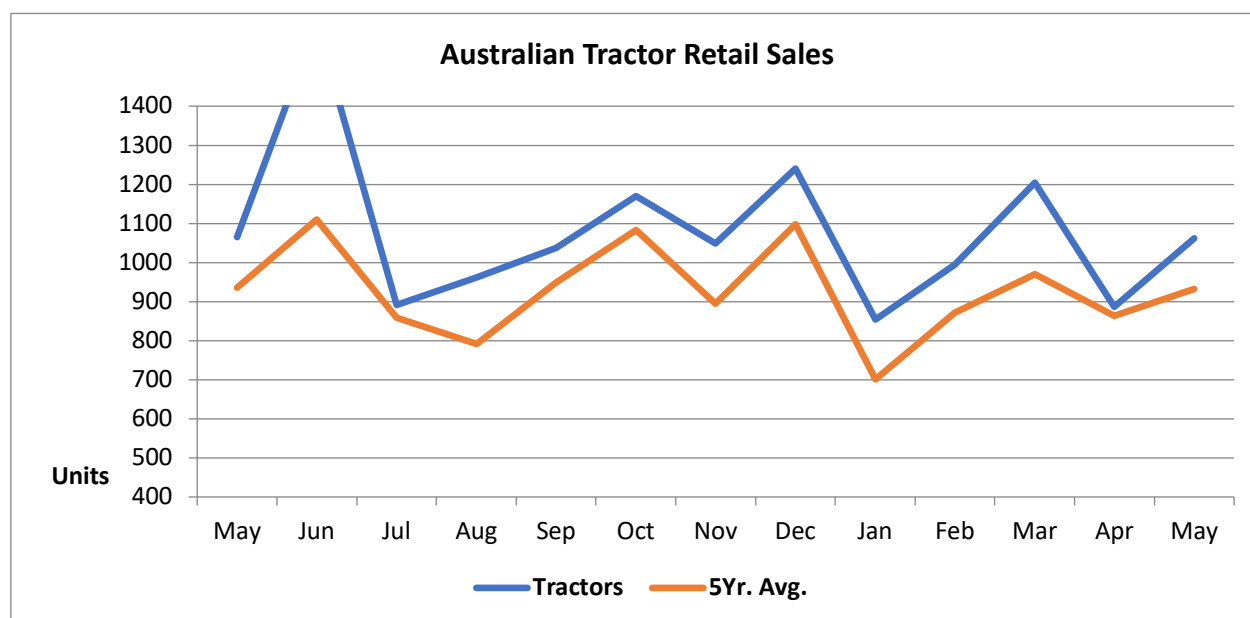
# MONTHLY FLASH REPORT

Tractor and Machinery Association  
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May 2018

|              | May          |              |              | YTD - May    |             |              |
|--------------|--------------|--------------|--------------|--------------|-------------|--------------|
| Tractors     | 2018         | % Change     | 2017         | 2018         | % Change    | 2017         |
| 0-40 Hp      | 246          | -3.5%        | 255          | 1,086        | -2.0%       | 1,108        |
| 40-100 Hp    | 354          | 6.6%         | 332          | 1,541        | 5.8%        | 1,456        |
| 100-200 Hp   | 346          | 7.5%         | 322          | 1,567        | 23.2%       | 1,272        |
| 200 Plus Hp  | 116          | -25.6%       | 156          | 806          | -8.2%       | 878          |
| <b>TOTAL</b> | <b>1,062</b> | <b>-0.3%</b> | <b>1,065</b> | <b>5,000</b> | <b>6.1%</b> | <b>4,714</b> |

|                    |     |        |     |       |       |       |
|--------------------|-----|--------|-----|-------|-------|-------|
| Combine Harvesters | 8   | 60.0%  | 5   | 63    | 50.0% | 42    |
| Balers             | 12  | -47.8% | 23  | 81    | 12.5% | 72    |
| Out Front Mowers   | 514 | -21.3% | 653 | 3,381 | -2.9% | 3,483 |



The information contained in this report is subject to revisions when final data becomes available. This information represents retail sales made in all states and territories of Australia; it contains information from most, but not all, machinery manufacturers and distributors. Direct comparisons of monthly data should be done with extreme caution due to the seasonal nature of the industry.