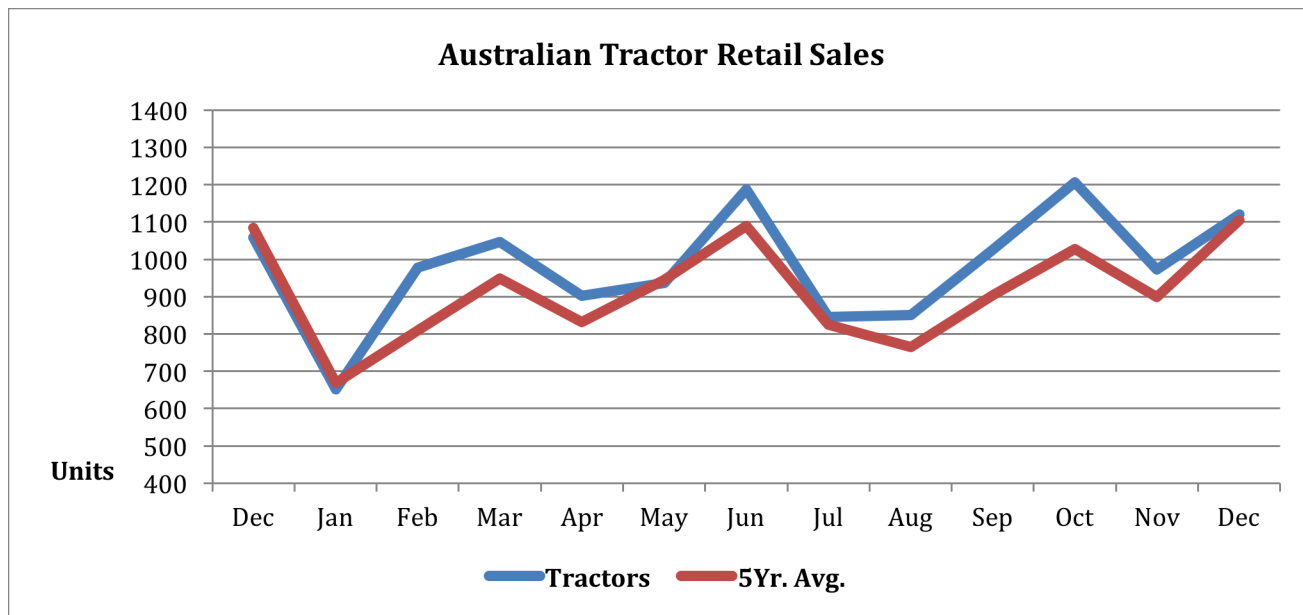


Dec 2016	December			YTD - December		
Tractors	2016	% Change	2015	2016	% Change	2015
0-40 Hp	309	17.0%	264	2,766	-4.3%	2,889
40-100 Hp	390	14.4%	341	3,978	-0.1%	3,980
100-200 Hp	278	-0.7%	280	3,304	7.2%	3,083
200 Plus Hp	144	-16.8%	173	1,672	8.9%	1,536
TOTAL	1,121	6%	1,058	11,720	2.0%	11,488

Combine Harvesters	57	50.0%	38	869	19.7%	726
Balers	120	207.7%	39	943	15.8%	814
Out Front Mowers	835	-12.0%	949	8,213	9.6%	7,494



The information contained in this report is subject to revisions when final data becomes available. This information represents retail sales made in all states and territories of Australia; it contains information from most, but not all, machinery manufacturers and distributors. Direct comparisons of monthly data should be done with extreme caution due to the seasonal nature of the industry.