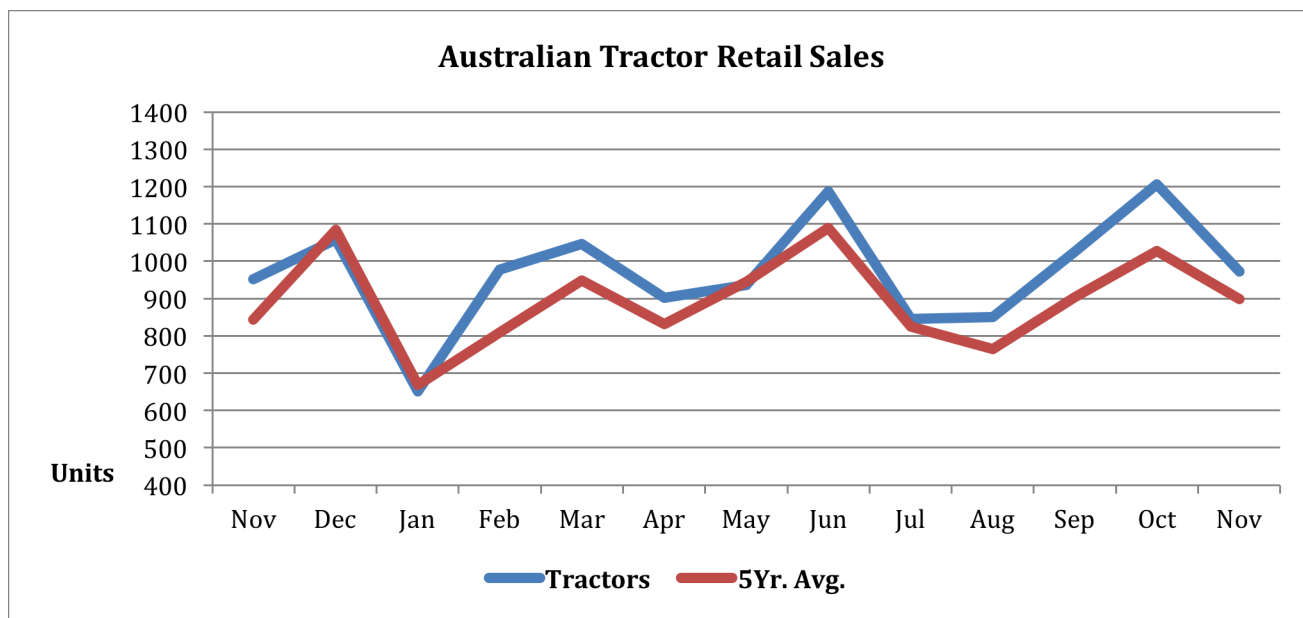


NOV 2016	November			YTD - November		
Tractors	2016	% Change	2015	2016	% Change	2015
0-40 Hp	247	-11.2%	278	2,457	-6.4%	2,625
40-100 Hp	342	-3.7%	355	3,588	-1.4%	3,639
100-200 Hp	276	22.7%	225	3,026	8.0%	2,803
200 Plus Hp	107	15.1%	93	1,528	12.1%	1,363
<b>TOTAL</b>	<b>972</b>	<b>2.2%</b>	<b>951</b>	<b>10,599</b>	<b>1.6%</b>	<b>10,430</b>

<b>Combine Harvesters</b>	85	37.1%	62	812	18.0%	688
<b>Balers</b>	160	52.4%	105	803	3.6%	775
<b>Out Front Mowers</b>	933	1.3%	921	7,357	12.4%	6,545



The information contained in this report is subject to revisions when final data becomes available. This information represents retail sales made in all states and territories of Australia; it contains information from most, but not all, machinery manufacturers and distributors. Direct comparisons of monthly data should be done with extreme caution due to the seasonal nature of the industry.